FOCUS information added, hit Pfkey to continue.

BISD36N1 FOCUS 2 Program Maintenance 02-02-95 13:14

Last Change: 02-02-95 By: 12

Account: 657600 BORO PARK TOB. CO.
1167 48TH ST.
BROOKLYN NY 11219
Base SOM 15.7 Current SOM 14.9

Division: 1225
Parent: 657600
Paying: 657600
Off-listed:

	Time period 1194 (mmyy) CTN PURCH	/ SOM	CTN SALES	/ SOM	TOTAL PROGRAM CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	13350	17.8	13414	14.9	13350	17.8	13414	14.9
PM	35910	48.0	41127	45.7	35910	48.0	41127	45.7
B&W	5160	6.9	9406	10.4	5160	6.9	9406	10.4
LOR	12660	16.9	18409	20.4	12660	16.9	18409	20.4
ATC	4960	6.6	5563	6.2	4960	6.6	5563	6.2
LIG	2100	2.8	1261	1.4	2100	2.8	1261	1.4
OTHER	675	0.9	857	1.0	675	0.9	857	1.0
	74815		90037		74815		90037	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

51850 6578

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SHIP-TO								
ACCOUNT NAME		Boro Park						
SHIP-TO ACCOUNT :		657600						
		NOV 1994				DEC 1994		
	PURCH		SALES		PURCH		SALES	
TOTAL								
RJR	13350		13414					
PM	35910		41127					
B&W	5160		9406					
LOR	12660		18409					
ATC	4960		5563					
LIG	2100		1261					
OTHER	675		857					
GRAND								
TOTAL	74815		90037		0		0	
Ship-To Account Representative								
						(Signature)		

51850 6579

Source: https://www.industrydocuments.ucsf.edu/docs/ggby0000

FOCUS information changed, hit Pfkey to continue.

BISD36N1 FOCUS 2 Program Maintenance 02-02-95
13:20

Last Change: 02-02-95 By: 12

Account: 6541800 TWIN COUNTY GROCERS, INC. Division: 1230
145 TALMADGE ROAD Parent: 6541800
EDISON NJ 08818 Paying: 6541800
Base SOM 20.4 Current SOM 19.7 Off-listed:

Time period 1194 (mmyy) TOTAL PROGRAM

	CTN PURCH	/ SOM	CTN SALES	/ SOM	CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	17640	17.7	21981	20.6	49110	19.8	48679	19.7
PM	50970	51.3	52465	49.2	125790	50.6	125496	50.7
B&W	4680	4.7	4847	4.5	11070	4.5	11177	4.5
LOR	14640	14.7	14935	14.0	35550	14.3	34145	13.8
ATC	9530	9.6	10414	9.8	22700	9.1	23555	9.5
LIG	1980	2.0	1922	1.8	4380	1.8	4339	1.8
OTHER		0.0		0.0	0	0.0	0	0.0
	99440		106564		248600		247391	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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FOCUS information added, hit Pfkey to continue.

BISD36N1 FOCUS 2 Program Maintenance 02-02-95 13:19

Last Change: 02-02-95 By: 12

Account: 6541800 TWIN COUNTY GROCERS, INC. Division: 1230
145 TALMADGE ROAD Parent: 6541800
EDISON NJ 08818 Paying: 6541800
Base SOM 20.4 Current SOM 19.7 Off-listed:

	Time period 1294 (mmyy)				TOTAL PROGRAM			
	CTN PURCH	/ SOM	CTN SALES	/ SOM	CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	31470	21.1	26698	19.0	49110	19.8	48679	19.7
PM	74820	50.2	73031	51.9	125790	50.6	125496	50.7
B&W	6390	4.3	6330	4.5	11070	4.5	11177	4.5
LOR	20910	14.0	19210	13.6	35550	14.3	34145	13.8
ATC	13170	8.8	13141	9.3	22700	9.1	23555	9.5
LIG	2400	1.6	2417	1.7	4380	1.8	4339	1.8
OTHER		0.0		0.0	0	0.0	0	0.0
	149160		140827		248600		247391	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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SHIP-TO							
ACCOUNT NAME		Twin County Grocers					
SHIP-TO ACCOUNT #			6541800				
		NOV 1994			DEC 1994		
	PURCH		SALES		PURCH		SALES
TOTAL							
RJR	17640		21981		31470		26698
PM	50970		52465		74820		73031
B&W	4680		4847		6390		6330
LOR	14640		14935		20910		19210
ATC	9530		10414		13170		13141
LIG	1980		1922		2400		2417
OTHER							
GRAND TOTAL	~~81890~~ 99440		~~84583~~ 106564		~~117690~~ 149160		~~114129~~ 140827
Ship-To Account Representative						*(Signature)*	

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FOCUS information added, hit Pfkey to continue.

BISD36N1 FOCUS 2 Program Maintenance 02-02-95
13:28

Last Change: 02-02-95 By: 12

Account: 5407100 RICHMOND WHOLESALE CO. INC. Division: 1225
2917 ARTHUR KILL ROAD Parent: 5407100
STATEN ISLAND NY 10309 Paying: 5407100
Base SOM 12.2 Current SOM 11.3 Off-listed:

	Time period 1194 (mmyy)				TOTAL PROGRAM			
	CTN PURCH	/ SOM	CTN SALES	/ SOM	CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	6270	12.6	6058	11.3	6270	12.6	6058	11.3
PM	27510	55.2	30503	56.7	27510	55.2	30503	56.7
B&W	4320	8.7	4506	8.4	4320	8.7	4506	8.4
LOR	8220	16.5	9318	17.3	8220	16.5	9318	17.3
ATC	2810	5.6	2702	5.0	2810	5.6	2702	5.0
LIG	600	1.2	661	1.2	600	1.2	661	1.2
OTHER	80	0.2	77	0.1	80	0.2	77	0.1
	49810		53825		49810		53825	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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BISD36N1 FOCUS 2 Program Maintenance 02-02-95 13:29

Last Change: 02-02-95 By: 12

Account: 5407100 RICHMOND WHOLESALE CO. INC. Division: 1225
2917 ARTHUR KILL ROAD Parent: 5407100
STATEN ISLAND NY 10309 Paying: 5407100
Base SOM 12.2 Current SOM 10.4 Off-listed:

	Time period 1294 (mmyy) CTN PURCH	/ SOM	CTN SALES	/ SOM	TOTAL PROGRAM CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	4530	8.6	4947	9.4	10800	10.6	11005	10.4
PM	32280	61.6	32579	62.1	59790	58.5	63082	59.3
B&W	2730	5.2	2631	5.0	7050	6.9	7137	6.7
LOR	9210	17.6	8946	17.0	17430	17.0	18264	17.2
ATC	2830	5.4	2654	5.1	5640	5.5	5356	5.0
LIG	780	1.5	680	1.3	1380	1.3	1341	1.3
OTHER	70	0.1	60	0.1	150	0.1	137	0.1
	52430		52497		102240		106322	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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SHIP-TO								
ACCOUNT NAME		Richmond						
SHIP-TO ACCOUNT :		5407100						
		NOV 1994				DEC 1994		
	PURCH		SALES		PURCH		SALES	
TOTAL								
RJR	6270		6058		4530		4947	
PM	27610		30503		32280		32579	
B&W	4320		4506		2730		2631	
LOR	8220		9318		9210		8946	
ATC	2810		2702		2830		2654	
LIG	600		661		780		680	
OTHER	80		77		70		60	
GRAND								
TOTAL	49810	0	53825	0	52430	0	52497	0
Ship-To Account Representative								
						(Signature)		

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BISD36N1 FOCUS 2 Program Maintenance 02-02-95
13:31

Last Change: 02-02-95 By: 12

Account: 3968400 MANDEL TOBACCO CO. INC. Division: 1224
HENRY F. LYONS DIV. Parent: 3968400
NEW YORK NY 10009 Paying: 3968400
Base SOM 23.7 Current SOM 21.1 Off-listed:

	Time period 1194 (mmyy)				TOTAL PROGRAM			
	CTN PURCH	/ SOM	CTN SALES	/ SOM	CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	17760	24.2	19440	24.2	28620	20.6	28800	21.1
PM	21720	29.6	23760	29.6	46620	33.6	45240	33.2
B&W	12240	16.7	13380	16.7	20520	14.8	20460	15.0
LOR	11280	15.3	12360	15.4	19020	13.7	19020	14.0
ATC	8580	11.7	9480	11.8	16020	11.6	15900	11.7
LIG	600	0.8	720	0.9	4620	3.3	4200	3.1
OTHER	1320	1.8	1080	1.3	3240	2.3	2640	1.9
	73500		80220		138660		136260	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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FOCUS information added, hit Pfkey to continue.

BISD36N1 FOCUS 2 Program Maintenance 02-02-95
13:26

Last Change: 02-02-95 By: 12

Account: 3968400 MANDEL TOBACCO CO. INC. Division: 1224
HENRY F. LYONS DIV. Parent: 3968400
NEW YORK NY 10009 Paying: 3968400
Base SOM 23.7 Current SOM 21.1 Off-listed:

	Time period 1294 (mmyy)				TOTAL PROGRAM			
	CTN PURCH	/ SOM	CTN SALES	/ SOM	CTN PURCH	/ SOM	CTN SALES	/ SOM
RJR	10860	16.7	9360	16.7	28620	20.6	28800	21.1
PM	24900	38.2	21480	38.3	46620	33.6	45240	33.2
B&W	8280	12.7	7080	12.6	20520	14.8	20460	15.0
LOR	7740	11.9	6660	11.9	19020	13.7	19020	14.0
ATC	7440	11.4	6420	11.5	16020	11.6	15900	11.7
LIG	4020	6.2	3480	6.2	4620	3.3	4200	3.1
OTHER	1920	2.9	1560	2.8	3240	2.3	2640	1.9
	65160		56040		138660		136260	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Menu HELP Quit Upd Next MONTH SHOW LIST

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Source: https://www.industrydocuments.ucsf.edu/docs/ggby0000

SHIP-TO								
ACCOUNT NAME		Mandel Tobacco						
SHIP-TO ACCOUNT #			3968400					
		NOV 1994				DEC 1994		
	PURCH		SALES		PURCH		SALES	
TOTAL								
RJR	17760		19440		10860		9360	
PM	21720		23760		24900		21480	
B&W	12240		13380		8280		7080	
LOR	11280		12360		7740		6660	
ATC	8580		9480		7440		6420	
LIG	600		720		4020		3480	
OTHER	1320		1080		1920		1560	
GRAND								
TOTAL	73500		80220		65160		56040	0
Ship-To Account Representative								
						(Signature)		

51850 6588

Source: https://www.industrydocuments.ucsf.edu/docs/ggby0000